

Media Equipmnet 9-2000		Winning Low Respor
View PDF File of this Quote		
Item #	Description	QT Vendor
1	Amp, Rolls RA-235	11 Full Compass Systems
2	Amp, TOA A906MK2 Each to contain(1) U12S input module(1) 401R input module	2 Audio Graphic Systems
3	Amp, Anchor PA-2500WTo Include WB-II TransmitterCM 60 Collar Mic& LM-60 Lapel Mic	5 Audio Graphic Systems
4	Camera, Canon VIZCAM 1000Include accessory case #C86-01550	1 California Media Solutions
5	Camcorder, Panasonic AG-188U	2 Video Svs of America
6	Digital Camera, Canon GL-1	2 Video Svs of America
7	Case, Canon HC-4000 System Case	2 California Media Solutions
8	Cassette Duplicator, Sony CCP2310FOr unit comparable to: CCF-200 (1 to 1 Stereo X 8 speed)	1 Troxell Communications
9	Cart A/V, Bretford A2642E : Each cart includes: Electrical Unit	4 Video Svs of America
10	CD Player, EIKI 7070A	2 Audio Graphic Systems
11	DVD/CD Player, Pioneer DV-434	1 Troxell Communications
12	Equipment Rack, Atlas Soundolier 400-24Finish: Putty	4 Northern Video Systems
13	Equipment rack Drawer, RaXXess ESD-2	4 Leo's Pro Audio
14	Equipment Rack Shelf, Middle-Atlantic RSH-4A for Panasonic AG-2560	3 Leo's Pro Audio
15	Equipment Rack accessory, Blank Panel 1 Rack Space Color Black	6 Audio Graphic Systems
16	Equipment Rack accessory, Blank Panel 3 Rack Space Color Black	9 Leo's Pro Audio
17	Infrared Controller, Xantech 590-00	12 Audio Graphic Systems
18	35mm Remote, AMX MX-40A	7 Troxell Communications
19	35MM Slide Projector & Lens, Kodak Ektagraphic Model E #172 2024Kodak Lens, 4-6 Inch Lens #143 3432	14 Troxell Communications
20	Overhead Projector, Elmo HP-L-2900H DX Each to Include:(1) Roller attachment #4557(1) Roll acetate Avcom 950 50'	13 Troxell Communications
21	Power Strip Rack Mount Tripplite IBAR12	7 Full Compass Systems
22	Projection Screen, Da Lite 70" X 70" Model B, Matte White Each to include: (2) T-Bar Scissor Clips	2 California Media Solutions
23	Projection Screen, Da Lite 84" X 84" Model B, Matte White Each to include: (2) T-Bar Scissor Clips	5 California Media Solutions

Use						Company		Video Svs of America		Company	
Non-Compliant to Specification						Name		Marty Shrader		Name	
Winning Responsive Vendor						Phone #		800 888-2140		Phone #	
Item #	Each	Total	Price Ea with Sales Tax	FY 01-02 Budget	Desc./ Exception	Each	Total	Desc./ Exception			
1	129.00	1,419.00	138.68	145.00			0.00				
2	366.83	733.66	394.34	400.00			0.00				
3	893.77	4,468.85	960.80	975.00			0.00				
4	1,018.00	1,018.00	1,094.35	1,100.00	Assy?	1,023.00	1,023.00				
5	585.85	1,171.70	629.79	640.00		585.85	1,171.70				
6	2,019.22	4,038.44	2,170.66	2,200.00		2,019.22	4,038.44				
7	233.00	466.00	250.48	250.00		289.16	578.32				
8	2,846.92	2,846.92	3,060.44	3,075.00			0.00				
9	77.86	311.44	83.70	85.00		77.86	311.44				
10	178.00	356.00	191.35	200.00		243.16	486.32				
11	304.06	304.06	326.86	340.00			0.00				
12	167.00	668.00	179.53	185.00			0.00				
13	49.00	196.00	52.68	55.00			0.00				
14	80.00	240.00	86.00	90.00			0.00				
15	7.63	45.78	8.20	10.00			0.00				
16	11.00	99.00	11.83	13.00			0.00				
17	167.00	2,004.00	179.53	185.00			0.00				
18	196.83	1,377.81	211.59	225.00			0.00				
19	363.17	5,084.38	390.41	400.00			0.00				
20	219.22	2,849.86	235.66	240.00		269.66	3,505.58				
21	90.00	630.00	96.75	100.00			0.00				
22	69.00	138.00	74.18	80.00		77.08	154.16				
23	99.00	495.00	106.43	115.00		111.44	557.20				

Columbia A/V			Company ATV Video			Company Audio Graphic Systems		
Bruce Berg			Name Jon Bryant			Name Mike Rayburn		
800.356.2184			Phone # 888.973.9149			Phone # 800.363.2111		
			916.973.9100					
Item #	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
1		0.00			0.00			0.00
2		0.00			0.00		366.83	733.66
3		0.00		1,074.00	5,370.00		893.77	4,468.85
4		0.00			0.00		1,093.00	1,093.00
5	618.81	1,237.62		669.00	1,338.00		619.00	1,238.00
6	2,120.09	4,240.18		2,079.00	4,158.00			0.00
7	249.00	498.00		287.00	574.00			0.00
8		0.00			0.00			0.00
9	141.67	566.68		79.00	316.00		86.74	346.96
10		0.00		261.00	522.00		178.00	356.00
11	341.55	341.55			0.00			0.00
12		0.00		312.50	1,250.00		287.93	1,151.72
13		0.00			0.00			0.00
14		0.00		137.00	411.00			0.00
15		0.00	EB-1	8.50	51.00	Atlas A19.5	7.63	45.78
16		0.00	EB-3	13.50	121.50	Atlas A19-5	12.98	116.82
17		0.00			0.00		167.00	2,004.00
18		0.00			0.00		207.00	1,449.00
19		0.00	All or none	449.00	6,286.00		397.90	5,570.60
20		0.00	All or none	279.00	3,627.00		250.87	3,261.31
21		0.00			0.00			0.00
22		0.00		105.60	211.20		71.48	142.96
23		0.00		161.00	805.00		112.82	564.10

Company Northern Video Systems			Company Full Compass Systems			Company Troxell Communications			
Name David Donnell			Name Susan Lipp			Name Bruce Williams			
Phone # 800.366.4472			Phone # 800 356-5844			Phone # 925.335.9408			
Item #	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
1			0.00		129.00	1,419.00		140.71	1,547.81
2		486.00	972.00	U01R	368.00	736.00	U01R	378.59	757.18
3		1,023.00	5,115.00		1,008.00	5,040.00		922.73	4,613.65
4			0.00		1,065.00	1,065.00		1,050.53	1,050.53
5		656.00	1,312.00		592.00	1,184.00		595.28	1,190.56
6		2,073.00	4,146.00		2,100.00	4,200.00		2,046.80	4,093.60
7		241.00	482.00		270.00	540.00		239.57	479.14
8			0.00		2,950.00	2,950.00		2,846.92	2,846.92
9			0.00		130.00	520.00		80.13	320.52
10			0.00			0.00		222.02	444.04
11			0.00			0.00		304.06	304.06
12		167.00	668.00		179.00	716.00		184.00	736.00
13		57.00	228.00		52.00	208.00			0.00
14		98.00	294.00		115.00	345.00		96.11	288.33
15	BL-1	14.00	84.00		12.00	72.00		8.28	49.68
16	BL-2	16.00	144.00		18.00	162.00		11.68	105.12
17			0.00			0.00		167.78	2,013.36
18			0.00			0.00	MX4A	196.83	1,377.81
19			0.00			0.00		363.17	5,084.38
20			0.00		269.15	3,498.95		219.22	2,849.86
21			0.00		90.00	630.00			0.00
22		92.00	184.00		91.30	182.60		81.96	163.92
23		133.00	665.00		137.30	686.50		119.26	596.30

Company MCSI				Company VMI INC			Company Bradley Boradcast		
Name Bonnie Capelle				Name Michael Mitchell			Name Jerry Athey		
Phone # 707 585-8195				Phone # 916 369-6911			Phone # 800 732 7665 ex 211		
Item #	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
1			0.00		195.00	2,145.00		154.00	1,694.00
2	U-01R	465.00	930.00			0.00	U-01R	554.00	1,108.00
3		956.00	4,780.00		1,113.00	5,565.00		1,012.00	5,060.00
4		1,064.00	1,064.00		1,099.00	1,099.00			0.00
5		612.00	1,224.00		705.00	1,410.00			0.00
6		2,111.00	4,222.00		2,215.00	4,430.00			0.00
7			0.00		253.00	506.00			0.00
8		2,913.00	2,913.00			0.00		3,194.00	3,194.00
9		112.00	448.00		168.00	672.00			0.00
10		209.00	418.00			0.00			0.00
11			0.00			0.00			0.00
12		179.00	716.00		203.00	812.00		247.00	988.00
13			0.00		65.00	260.00		67.00	268.00
14		93.00	279.00		90.00	270.00		117.00	351.00
15	SB-1	11.00	66.00	BL-1	13.00	78.00	BL-1	12.00	72.00
16	SB-3	16.00	144.00	BL-3	17.00	153.00	BI-3	16.75	150.75
17		175.00	2,100.00		268.00	3,216.00			0.00
18		206.00	1,442.00	MX-4A	222.00	1,554.00			0.00
19		407.00	5,698.00		500.00	7,000.00			0.00
20		224.50	2,918.50		295.00	3,835.00			0.00
21			0.00		150.00	1,050.00		114.00	798.00
22		86.00	172.00		107.00	214.00			0.00
23	?	135.00	675.00		145.00	725.00			0.00

Company Discount Audio				Company AV Center			Company TCL Sales & Discount		
Name Jerome Collins				Name John Rodakowshi			Name Ami Sebens		
Phone # 800 537-2377 Ext 45				Phone # 888 446-1065			Phone # 800 334-8751		
Item #	Desc./Exception	Each	Total	Desc./Exception	Each	Total	Desc./Exception	Each	Total
1			0.00		159.00	1,749.00			0.00
2			0.00	U01R	460.00	920.00			0.00
3		1,413.00	7,065.00		1,012.00	5,060.00			0.00
4			0.00		1,385.00	1,385.00			0.00
5			0.00		610.00	1,220.00		588.54	1,177.08
6			0.00			0.00			0.00
7			0.00			0.00			0.00
8			0.00			0.00			0.00
9			0.00		145.00	580.00		88.36	353.44
10			0.00		242.00	484.00			0.00
11			0.00		379.00	379.00			0.00
12			0.00		250.00	1,000.00			0.00
13			0.00			0.00			0.00
14			0.00		94.00	282.00			0.00
15			0.00	HBL-1	12.00	72.00			0.00
16			0.00	HBL-3	19.00	171.00			0.00
17			0.00			0.00			0.00
18			0.00		236.00	1,652.00			0.00
19			0.00		475.00	6,650.00			0.00
20			0.00			0.00			0.00
21			0.00		150.00	1,050.00			0.00
22			0.00		95.00	190.00		78.89	157.78
23			0.00		145.00	725.00		123.33	616.65

Company Oliver Worldclass Labs				Company Leo's Pro Audio			Company California Media Solution		
Name Randy Oliver				Name John Sergeant			Name Angie Hatfield		
Phone # 800 877-6720				Phone # 510 653-1000			Phone # 888 881-8273		
							707 746-8273		
Item #	Desc./Exception	Each	Total	Desc./Exception	Each	Total	Desc./Exception	Each	Total
1			0.00		133.00	1,463.00			0.00
2			0.00			0.00			0.00
3			0.00		967.00	4,835.00			0.00
4			0.00			0.00		1,018.00	1,018.00
5			0.00		782.00	1,564.00		594.00	1,188.00
6			0.00			0.00		2,029.00	4,058.00
7			0.00			0.00		233.00	466.00
8			0.00			0.00			0.00
9			0.00		245.00	980.00		210.00	840.00
10			0.00			0.00			0.00
11			0.00			0.00			0.00
12			0.00	Putty?	218.00	872.00			0.00
13			0.00		49.00	196.00			0.00
14			0.00		80.00	240.00			0.00
15			0.00		8.00	48.00			0.00
16			0.00		11.00	99.00			0.00
17			0.00			0.00			0.00
18			0.00			0.00			0.00
19			0.00			0.00			0.00
20			0.00			0.00		260.00	3,380.00
21			0.00			0.00			0.00
22			0.00		120.00	240.00		69.00	138.00
23			0.00		160.00	800.00		99.00	495.00

Item #	Description	QT	Vendor
24	Projection Screen, Da Lite 96" X 96" Model C with CSR , Matte White Each to include: (2) T-Bar Scissor Clips	7	Troxell Communications
25	Projection Screen, Da Lite 6' X 8' Boardroom Electrol, Matte White Each to include:(1) Low Voltage control system,(1) 3-Button Switch	3	California Media Solutions
26	Projection Display BoardSmart TECH, SMART Board 580:72" diagonal active areaEach Board Includes: SMART Pen Tray for automatic tool selection Wall-mount kit, standard dry-erase markers and eraser SMART Board software which includes SMART Aware and SMART Notebook software (unlimited installation)	3	MCSI
27	Speaker, Anchor Liberty MP-5401	1	Audio Graphic Systems
28	Speaker, Atlas W115T-WH	22	Full Compass Systems
29	Signal Distribution SIGMA Contains(1) SS-2100-6 Module Mounting Frame(4) ATM-21 Adjustable Timing Module	1	Troxell Communications
30	Sync Generator, Sigma TSG-440	1	Troxell Communications
31	Sync Generator, Sigma CBG-2155A2	1	Troxell Communications
32	Tripod, Bogen 3140	1	Troxell Communications
33	TV Monitor 27", Panasonic CT-27G34	3	TCL Sales & Discount
34	Video DA, Videotek VDA-16	1	Troxell Communications
35	VHS/ 20" Monitor Combo Player, Panasonic PV-C2020	1	TCL Sales & Discount
36	VHS Recorder, Panasonic AG-2560	14	TCL Sales & Discount
37	VGA Splitter, Extron P/2 DA 2 PLUS #60-046-02	9	MCSI
38	VGA Cable, Extron 100' 26-238-06	9	California Media Solutions

Item #	Each	Total	Price Ea with Sales Tax	FY 01-02 Budget	Desc./ Exception	Each	Total	Desc./ Exception
24	359.35	2,515.45	386.30			398.16	2,787.12	
25	1,178.00	3,534.00	1,266.35	1,300.00		1,326.81	3,980.43	
26	1,991.00	5,973.00	2,140.33	2,175.00			0.00	
27	363.53	363.53	390.79	400.00			0.00	
28	40.00	880.00	43.00	45.00			0.00	
29	1,557.79	1,557.79	1,674.62				0.00	
30	1,697.00	1,697.00	1,824.28	1,840.00			0.00	
31	295.67	295.67	317.85	320.00			0.00	
32	264.69	264.69	284.54	290.00		289.86	289.86	
33	347.99	1,043.97	374.09	385.00	CT-27D30	403.44	1,210.32	CT-27D30
34	247.41	247.41	265.97	270.00			0.00	
35	251.54	251.54	270.41	280.00		338.84	338.84	
36	322.92	4,520.88	347.14	350.00		326.18	4,566.52	
37	143.00	1,287.00	153.73	160.00		186.44	1,677.96	
38	187.00	1,683.00	201.03	210.00		201.00	1,809.00	

Item #	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
24		0.00		438.00	3,066.00		403.00	2,821.00
25		0.00		1,309.00	3,927.00		1,411.00	4,233.00
26		0.00			0.00	Hitachi Starboard 70" diagonal DE4256W	1,871.00	5,613.00
27		0.00		419.00	419.00		363.53	363.53
28		0.00		79.50	1,749.00		79.17	1,741.74
29		0.00			0.00			0.00
30		0.00			0.00			0.00
31		0.00			0.00			0.00
32	288.33	288.33		329.00	329.00		309.97	309.97
33	441.30	1,323.90			0.00	CT-27D30	396.45	1,189.35
34	267.00	267.00			0.00			0.00
35	323.90	323.90			0.00		310.00	310.00
36	351.46	4,920.44		372.00	5,208.00		363.88	5,094.32
37	179.03	1,611.27		219.00	1,971.00		147.00	1,323.00
38	192.35	1,731.15		221.00	1,989.00		191.77	1,725.93

Item #	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
24		381.00	2,667.00		410.30	2,872.10	Price for all \$438.58 EA	359.35	2,515.45
25		1,490.00	4,470.00		1,510.00	4,530.00	Price for all EA 1294.32	1,246.59	3,739.77
26			0.00			0.00			0.00
27	MP-4501	382.00	382.00	MP-4501	380.00	380.00		367.13	367.13
28		47.00	1,034.00		40.00	880.00	W130T-WH	85.82	1,888.04
29		1,693.00	1,693.00			0.00		1,557.79	1,557.79
30		1,834.00	1,834.00			0.00		1,697.00	1,697.00
31		321.00	321.00			0.00		295.67	295.67
32		287.00	287.00		288.00	288.00		264.69	264.69
33	CT27D30	433.00	1,299.00		547.00	1,641.00	CT-27D30	404.82	1,214.46
34		248.00	248.00			0.00		247.41	247.41
35		282.00	282.00		300.00	300.00		257.18	257.18
36		373.00	5,222.00		354.00	4,956.00		328.45	4,598.30
37		183.00	1,647.00		196.00	1,764.00		177.16	1,594.44
38		194.00	1,746.00		194.00	1,746.00		187.64	1,688.76

Item #	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
24	?	387.00	2,709.00		406.00	2,842.00			0.00
25	?	1,439.00	4,317.00		1,522.00	4,566.00			0.00
26		1,991.00	5,973.00			0.00			0.00
27	MP-4501	387.00	387.00	mp4501	445.00	445.00	MP4501	397.00	397.00
28		45.00	990.00		51.00	1,122.00		57.00	1,254.00
29		1,612.00	1,612.00		1,727.00	1,727.00			0.00
30		1,742.00	1,742.00		1,905.00	1,905.00			0.00
31		308.00	308.00		326.00	326.00			0.00
32		298.00	298.00		338.00	338.00			0.00
33			0.00	CT27030	471.00	1,413.00			0.00
34		259.00	259.00		268.00	268.00			0.00
35			0.00		359.00	359.00			0.00
36		335.00	4,690.00		398.00	5,572.00			0.00
37		143.00	1,287.00		192.00	1,728.00			0.00
38		197.00	1,773.00		204.00	1,836.00			0.00

Item #	Desc./Exception	Each	Total	Desc./Exception	Each	Total	Desc./Exception	Each	Total
24			0.00		434.00	3,038.00		371.11	2,597.77
25			0.00		1,600.00	4,800.00		1,221.11	3,663.33
26			0.00			0.00			0.00
27	MP4501	497.00	497.00	MP-4501	409.00	409.00			0.00
28			0.00		66.97	1,473.34			0.00
29			0.00			0.00			0.00
30			0.00			0.00			0.00
31			0.00			0.00			0.00
32			0.00		330.00	330.00			0.00
33			0.00			0.00	CT-27D30	347.99	1,043.97
34			0.00		265.00	265.00			0.00
35			0.00		380.00	380.00		251.54	251.54
36			0.00		350.00	4,900.00		322.92	4,520.88
37			0.00		189.00	1,701.00			0.00
38			0.00		200.00	1,800.00			0.00

Item #	Desc./Exception	Each	Total	Desc./Exception	Each	Total	Desc./Exception	Each	Total
24			0.00		393.00	2,751.00		399.00	2,793.00
25			0.00		1,329.00	3,987.00	Assy?	1,178.00	3,534.00
26		2,233.00	6,699.00			0.00			0.00
27			0.00		393.00	393.00			0.00
28			0.00	AT-WH	44.00	968.00			0.00
29			0.00		1,868.00	1,868.00			0.00
30			0.00		1,913.00	1,913.00			0.00
31			0.00		330.00	330.00			0.00
32			0.00		340.00	340.00		269.00	269.00
33			0.00			0.00		420.00	1,260.00
34			0.00			0.00			0.00
35			0.00			0.00		298.00	298.00
36			0.00		422.00	5,908.00		334.00	4,676.00
37			0.00		225.00	2,025.00		177.00	1,593.00
38			0.00		225.00	2,025.00		187.00	1,683.00