

Media Equipment 11-2001

Winning Low Response				Adolph Gassers Inc.	
Non-Compliant to Specification				Andrew Elliott	
Winning Responsive Vendor				415 495-3852 x150	

Item	Desc	Qt	Auto Pick LOW	ea	line	Price ea with Tax	Budget 2002- 2003	Each	Total
1.	Amp, Rolls RA-235	2	130.00	Full Compass	130.00	260.00	139.425	150	0.00
2.	Amp, TOA A906MK2 , Each Includes, (1) U12S input module, (1) U01R input module	2	336.55	Troxell Comm	336.55	673.10	360.95	380	0.00
3.	Camcorder, Panasonic AG-188U	5	571.44	VSA	571.44	2,857.20	612.87	675	0.00
4.	Digital Video Camera, Canon GL-1	1	1,996.39	VSA	1,996.39	1,996.39	2,141.13	2275	2,200.00
5.	Case, Canon HC-4000 System Case	1	231.90	Troxell Comm	231.90	231.90	248.71	270	320.00
6.	Document Camera, Canon Video Visualizer RE-350	1	1,376.09	Troxell Comm	1,376.09	1,376.09	1,475.86	1650	1,550.00
7.	Cassette Recorder, , Marantz PMD-201, Include Battery RB-430X	1	325.00	Northern Video	325.00	325.00	348.56	375	0.00
8.	CD/Cassette Player , Tascam CDA500	2	303.68	Troxell Comm	303.68	607.36	325.70	350	0.00
9.	Cart A/V, Bretford A2642E : Each cart includes: Electrical Unit	2	71.88	Troxell Comm	71.88	143.76	77.09	85	250.00
10.	Combo DVD/VHS VCR, Panasonic PV-D4741	1	297.15	Troxell Comm	297.15	297.15	318.69	345	0.00
11.	Equipment Rack, Atlas Soundolier 400-24,	2	151.92	Troxell Comm	151.92	303.84	162.93	180	0.00
12.	Equipment rack Drawer, RaXXess ESD-2	9	52.00	Leos Pro Audio	52.00	468.00	55.77	65	0.00
13.	Equipment Rack Shelf, Middle-Atlantic RSH-4A for Panasonic AG-2560	9	80.00	Full Compass	80.00	720.00	85.80	95	0.00
14.	19" Rack Blank Panel, 1 Rack Space Color Ivory	7	8.59	Troxell Comm	8.59	60.13	9.21	10	0.00
15.	19" Rack Blank Panel, , 2 Rack Space Color Ivory	14	10.47	Troxell Comm	10.47	146.58	11.23	12	0.00
16.	19" Rack Blank Panel, 1 Rack Space Color Black	4	4.17	Global VideoComm	4.17	16.68	4.47	6	0.00
17.	19" Rack Blank Panel, 3 Rack Space Color Black	4	7.19	Global VideoComm	7.19	28.76	7.71	10	0.00
18.	Infrared Controller, Xantech 590-00	21	163.00	AGS	163.00	3,423.00	174.82	195	0.00
19.	35MM Slide Projector, , Kodak Ektagraphic Model E #172 2024	10	309.08	Troxell Comm	309.08	3,090.80	331.49	365	350.00
20.	Overhead Projector, Elmo HP-L-2900H DX, Each to Include:, (1) Roller attachment #4557, (1) Roll acetate Avcom 950 50'	12	188.75	Troxell Comm	188.75	2,265.00	202.43	230	389.00
21.	Mixer, Mackie 604VLZ-PRO	2	786.00	Northern Video	786.00	1,572.00	842.99	925	0.00
22.	Power Strip Rack Mount, Tripplite IBAR12	9	82.45	Troxell Comm	82.45	742.05	88.43	100	0.00
23.	Projection Screen, Da Lite 84" X 84" , Model B, Matte White , Each to include: (2) T-Bar Scissor Clips	10	107.47	Troxell Comm	107.47	1,074.70	115.26	135	191.00
24.	Projection Screen, Da Lite 96" X 96"Model C with CSR , Matte White	1	241.00	AGS	241.00	241.00	258.47	325	580.00
25.	Speaker, Atlas W115 AT-WH	2	40.00	Full Compass	40.00	80.00	42.90	55	0.00
26.	Speakers, Atlas FC104-T70	5	10.00	Full Compass	10.00	50.00	10.73	15	0.00
27.	Speakers, Atlas CF883-T87	6	46.00	Full Compass	46.00	276.00	49.34	55	0.00
28.	Tripod, Bogen 3140	6	273.05	Troxell Comm	273.05	1,638.30	292.85	325	379.00
29.	Monitor 13", Panasonic CT-1386Y	10	204.44	VSA	204.44	2,044.40	219.26	250	0.00
30.	XGA Touch Panel, Hitachi 15" Lectern Monitor/Wedge # SLP15CCG (Gray Carpeted Wedge) (WE are going with ALT # SEMPNG1	8	* Alt model Selected	Troxell Comm	1,799.39	14,395.12	1,929.85	2100	0.00
31.	13" Monitor, Panasonic BT-H1390Y	1	990.49	VSA	990.49	990.49	1,062.30	1200	0.00
32.	TV Monitor 27", Panasonic CT-27D31	5	346.77	Troxell Comm	346.77	1,733.85	371.91	415	399.00
33.	VHS Recorder, Panasonic AG-2560	33	286.31	VSA	286.31	9,448.23	307.07	330	400.00
34.	VHS Recorder, Panasonic AG-1980	2	998.76	VSA	998.76	1,997.52	1,071.17	1150	1,400.00
35.	VGA Splitter, Extron P/2 DA 2 PLUS #60-046-02	8	143.00	MSCI	143.00	1,144.00	153.37	170	225.00
36.	VGA Cable, Extron 100' 26-238-06	1	186.38	Troxell Comm	186.38	186.38	199.89	220	215.00

Company	Columbia Audio Video		Company	Leo's Pro Audio		Company	Northern Video Systems		Company	Spinitar		Company	AV Center
Name	Bruce Berg		Name	Mike Moore		Name	David Donnell		Name	Gil Gomez		Name	Kim Rodakok
Phone #	800 356-2184		Phone #	415 371-8200		Phone #	800 366-4472		Phone #	800 722-6444		Phone #	888 446-1065
Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each
		0.00		150.00	300.00			0.00			0.00		
		0.00		495.00	990.00		481.00	962.00		607.00	1,214.00		427.00
	617.59	3,087.95			0.00		653.00	3,265.00		765.00	3,825.00		649.00
	2,099.73	2,099.73		2,380.00	2,380.00		2,029.00	2,029.00		2,355.00	2,355.00		
	243.00	243.00		278.00	278.00		237.00	237.00		290.00	290.00		
	1,443.05	1,443.05		2,230.00	2,230.00		1,397.00	1,397.00		1,995.00	1,995.00		
		0.00		350.00	350.00		325.00	325.00	Bid Withdrawn no battery@310.		0.00		340.00
		0.00		345.00	690.00			0.00			0.00		
	153.37	306.74			0.00			0.00		195.00	390.00		190.00
	341.70	341.70			0.00		317.00	317.00			0.00		400.00
		0.00		200.00	400.00			0.00		279.00	558.00		205.00
		0.00		52.00	468.00			0.00			0.00		
		0.00			0.00			0.00		110.00	990.00		90.00
		0.00			0.00			0.00		13.00	91.00		
		0.00			0.00			0.00		17.00	238.00		
		0.00		9.00	36.00			0.00		13.00	52.00		15.00
		0.00		14.00	56.00			0.00		25.00	100.00		19.00
		0.00			0.00			0.00			0.00		
		0.00			0.00			0.00		619.00	6,190.00		355.00
		0.00			0.00			0.00			0.00		242.00
1604-VLz-Pro	816.62	1,633.24	1604 LVZ	915.00	1,830.00	1604 VLZ	786.00	1,572.00		1,133.00	2,266.00	1640VLZ	800.00
		0.00			0.00			0.00			0.00		130.00
	142.88	1,428.80			0.00	Dalite40197/40960	133.00	1,330.00		198.00	1,980.00		176.00
	392.02	392.02			0.00			0.00		375.00	375.00		434.00
		0.00		52.00	104.00			0.00		175.00	350.00		53.00
		0.00		22.00	110.00			0.00		32.00	160.00		28.00
		0.00		56.00	336.00			0.00		105.00	630.00		67.00
	290.49	1,742.94			0.00		296.00	1,776.00			0.00		290.00
	235.23	2,352.30			0.00		247.00	2,470.00		295.00	2,950.00	CT-1388YD	253.00
		0.00			0.00			0.00			0.00		
	1,043.43	1,043.43			0.00		999.00	999.00		1,345.00	1,345.00		1,008.00
		0.00			0.00		423.00	2,115.00			0.00		415.00
AG-2570	321.84	10,620.72			0.00		399.00	13,167.00		395.00	13,035.00	AG-2570	378.00
	1,081.63	2,163.26			0.00		1,168.00	2,336.00		1,350.00	2,700.00		1,195.00
US=60-046-01	187.06	1,496.48			0.00		177.00	1,416.00		205.00	1,640.00		181.00
	212.32	212.32			0.00			0.00		195.00	195.00		195.00

	Company	Fulll Compas Systems		Company	Global Videoconferencing		Company	MSCI, Inc		Company	Snader & Assoc	
tski	Name	Susan Lipp		Name	Debbie Jones		Name	Bonnie Capelle		Name	Ron Kawata	
5	Phone #	608 831-7330		Phone #	408 280-1400		Phone #	585-8195		Phone #	415 257-8480	
Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
0.00		130.00	260.00		179.75	359.50		142.00	284.00			0.00
854.00		380.00	760.00		518.42	1,036.84		383.00	766.00			0.00
3,245.00		588.00	2,940.00		712.00	3,560.00		629.00	3,145.00		715.00	3,575.00
0.00		2,100.00	2,100.00		2,456.00	2,456.00		2,181.00	2,181.00		2,265.00	2,265.00
0.00		270.00	270.00			0.00		259.00	259.00		270.00	270.00
0.00		1,450.00	1,450.00		1,769.00	1,769.00		1,493.00	1,493.00		2,310.00	2,310.00
340.00		339.00	339.00		353.00	353.00		365.00	365.00		380.00	380.00
0.00		321.00	642.00		395.25	790.50		327.00	654.00		340.00	680.00
380.00		128.00	256.00		148.87	297.74		115.00	230.00		160.00	320.00
400.00		333.00	333.00		420.50	420.50		346.00	346.00		360.00	360.00
410.00		160.00	320.00		316.88	633.76		179.00	358.00			0.00
0.00		60.00	540.00			0.00		56.00	504.00			0.00
810.00		80.00	720.00		94.87	853.83		92.00	828.00		90.00	810.00
0.00	Sound AFT-1	11.50	80.50			0.00			0.00			0.00
0.00	Sound AFT-2	14.00	196.00			0.00			0.00			0.00
60.00	Sound ATT-1	11.50	46.00	FEB-1	4.17	16.68	MA FEB1	6.25	25.00			0.00
76.00	Sound ATT-3	17.00	68.00	FEB-3	7.19	28.76	MA FEB3	10.00	40.00			0.00
0.00			0.00			0.00		173.00	3,633.00			0.00
3,550.00			0.00		375.12	3,751.20		327.00	3,270.00			0.00
2,904.00	sub roll 4367	281.25	3,375.00		218.25	2,619.00		220.00	2,640.00			0.00
1,600.00		890.00	1,780.00		982.35	1,964.70		945.00	1,890.00	1640VLZ	910.00	1,820.00
1,170.00		89.00	801.00			0.00		83.00	747.00		110.00	990.00
1,760.00		129.00	1,290.00		122.69	1,226.90		130.00	1,300.00		140.00	1,400.00
434.00		250.00	250.00			0.00		380.00	380.00		395.00	395.00
106.00		40.00	80.00		75.25	150.50		48.64	97.28			0.00
140.00		10.00	50.00		31.23	156.15		21.00	105.00			0.00
402.00		46.00	276.00		81.93	491.58		51.00	306.00			0.00
1,740.00		284.00	1,704.00			0.00		322.00	1,932.00		305.00	1,830.00
2,530.00		240.00	2,400.00		282.85	2,828.50		229.00	2,290.00		260.00	2,600.00
0.00			0.00			0.00			0.00			0.00
1,008.00		1,000.00	1,000.00		1,347.00	1,347.00		1,076.00	1,076.00		1,110.00	1,110.00
2,075.00		393.00	1,965.00		429.00	2,145.00		390.00	1,950.00		395.00	1,975.00
12,474.00	AG-2570	350.00	11,550.00		367.00	12,111.00		308.00	10,164.00	AG-2570	380.00	12,540.00
2,390.00		1,023.00	2,046.00		1,257.00	2,514.00		1,096.00	2,192.00		1,310.00	2,620.00
1,448.00		195.00	1,560.00			0.00		143.00	1,144.00		195.00	1,560.00
195.00		195.00	195.00			0.00		206.00	206.00		205.00	205.00

Company	Troxell Communications		Company	Video Service of America		Company	Audio Graphics Suystem		Company	Bradley Broadcast		Company
Name	Paul Champion		Name	Marty Shrader		Name	Mike Rayburn		Name	Jerry Athey		Name
Phone #	800 578-8858		Phone #	800 888-2140		Phone #	800 363-2111		Phone #	800 732-7665 x211		Phone #
Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception
	194.58	389.16			0.00			0.00		139.00	278.00	
	336.55	673.10			0.00		389.00	778.00		502.00	1,004.00	
	583.84	2,919.20		571.44	2,857.20		637.00	3,185.00				0.00
	2,014.57	2,014.57		1,996.39	1,996.39		2,083.00	2,083.00				0.00
	231.90	231.90		245.31	245.31		233.00	233.00				0.00
	1,376.09	1,376.09		1,377.22	1,377.22		1,427.00	1,427.00				0.00
	325.81	325.81			0.00		343.00	343.00	\$294 Did not include Battery			0.00
	303.68	607.36			0.00			0.00		324.00	648.00	
	71.88	143.76		134.21	268.42		103.00	206.00				0.00
	297.15	297.15		310.46	310.46		319.00	319.00				0.00
Black or Putty	151.92	303.84			0.00		269.00	538.00		299.00	598.00	
	103.80	934.20			0.00			0.00		64.00	576.00	
	84.78	763.02			0.00		89.00	801.00		84.00	756.00	
Atlas 519-1-972	8.59	60.13			0.00			0.00				0.00
Atlas 519-3-972	10.47	146.58			0.00			0.00				0.00
Atlas 519-1-962	8.59	34.36			0.00			0.00	MA EB-1	4.87	19.48	
Atlas 519-5-962	12.56	50.24			0.00			0.00	MA EB-3	7.97	31.88	
	164.35	3,451.35			0.00		163.00	3,423.00				0.00
	309.08	3,090.80			0.00		312.00	3,120.00				0.00
	188.75	2,265.00	roll 4367	227.42	2,729.04		206.00	2,472.00				0.00
1640-VLZ	800.21	1,600.42	1604VLZ	810.49	1,620.98			0.00		897.00	1,794.00	1604VLZ
	82.45	742.05			0.00			0.00		119.00	1,071.00	
all 10 only	107.47	1,074.70		109.33	1,093.30		113.00	1,130.00				0.00
	361.91	361.91		366.21	366.21		241.00	241.00				0.00
	56.09	112.18			0.00		83.00	166.00		51.00	102.00	
	22.60	113.00			0.00		37.00	185.00		21.00	105.00	
	50.50	303.00			0.00		83.00	498.00		57.00	342.00	
	273.05	1,638.30		274.53	1,647.18		323.00	1,938.00				0.00
	209.58	2,095.80		204.44	2,044.40	CT-1388YD	238.00	2,380.00				0.00
also Model SBEMPNG1 @\$1799.39 ea	2,097.05	16,776.40			0.00	ALT # SBEMPNG1 @\$1,863.00	2,243.00	17,944.00				0.00
	996.85	996.85		990.49	990.49	wrong Price \$342 withdrawn		0.00				0.00
All 5 only	346.77	1,733.85		386.31	1,931.55		368.00	1,840.00				0.00
G-2570 all 33 only	289.57	9,555.81		286.31	9,448.23		338.00	11,154.00				0.00
	1,022.77	2,045.54		998.76	1,997.52		1,973.00	3,946.00				0.00
	176.00	1,408.00		200.00	1,600.00		147.00	1,176.00				0.00
	186.38	186.38		194.17	194.17		193.00	193.00				0.00

VMI Inc	
Michael Michell	
916 369-6911	
Each	Total
	0.00
	0.00
690.00	3,450.00
2,166.00	2,166.00
255.00	255.00
1,478.00	1,478.00
362.00	362.00
320.00	640.00
	0.00
	0.00
	0.00
65.00	585.00
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
852.10	1,704.20
	0.00
	0.00
	0.00
	0.00
	0.00
	0.00
293.00	1,758.00
250.00	2,500.00
	0.00
1,062.00	1,062.00
	0.00
362.00	11,946.00
1,250.00	2,500.00
189.00	1,512.00
201.00	201.00