

Auditorium Media Equipment April 09

Quote Due April 30th @2PM

		Auto Pick						Company		SoundExpressions		Company		Full Compass		Company		AV Center		Company		Roscor Corp.		Company		VMI Inc.		Company		IVCI LLC	
		LOW						Name		A. Nakamura		Name		Eric Radej		Name		John Rodakowski		Name		Bruce Berg		Name		Cindy Podgurski		Name		Cristin Prenez	
								Phone #		707-528-3565		Phone #		800.356.5844		Phone #		4064461065		Phone #		800-323-8148		Phone #		408-306-8433		Phone #		916.564.4225	
		Winning Lowest Responsive Vendor						Bid or Quotation #		11691				510371		Bid or Quotation #		9430		Bid or Quotation		BB 04-28-09-01		Bid or Quotation #		39933				5972	
Item	Desc	Qt	Price ea / 9.25% Tax	Comments	Item Awarded to:	ea	line	Price ea / 9.25% Tax	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total		
1	Tandberg 6000 MXP Codec To Include a total of 5 years Tandberg Customer Core Service , Natural Presenter Package, 3 Mbps option (#1138562), Video Conferencing Multisite Option #113828MS	1	22,993.55		Kelley Technologies	22,993.55	22,993.55	25,120.45	NO BID		0.00			0.00			0.00			26,489.00	26,489.00		27,900.00	27,900.00		27,908.80	27,908.80				
2	Panasonic AV-HS400A Operator Camera Production Switcher	1	8,975.00	Tie -AV Center & VMI - used Coin flip to determine	AV Center	8,975.00	8,975.00	9,805.19	NO BID		0.00		9,244.25	9,244.25	AV-HS400A	8,975.00	8,975.00			9,562.00	9,562.00		8,975.00	8,975.00		10,999.95	10,999.95				
3	Panasonic AV-HS04M3 DVI Input board	1	1,505.00		AV Center	1,505.00	1,505.00	1,644.21	NO BID		0.00		1,534.70	1,534.70		1,505.00	1,505.00			1,591.00	1,591.00		1,655.00	1,655.00		1,946.95	1,946.95				
4	Panasonic AV-HS04M1 HD-SDI Inport Board (Dual Input)	1	1,465.00		AV Center	1,465.00	1,465.00	1,600.51	NO BID		0.00		1,493.50	1,493.50		1,465.00	1,465.00			1,548.00	1,548.00		1,611.00	1,611.00		1,869.95	1,869.95				
5	Panasonic AV-HS04M5 DVI / Component output board	1	1,808.00		AV Center	1,808.00	1,808.00	1,975.24	NO BID		0.00		1,843.70	1,843.70		1,808.00	1,808.00			1,910.00	1,910.00		1,988.00	1,988.00		2,309.95	2,309.95				
6	Blackmagic Deditn Multibridge Pro	1	1,338.00		VSA	1,338.00	1,338.00	1,461.77	NO BID		0.00		1,352.56	1,352.56			0.00			1,427.00	1,427.00		1,417.00	1,417.00		1,666.78	1,666.78				
7	Soundcraft Compact 4 Mixer	1	85.14		Kelley Technologies	85.14	85.14	93.02		140.88	140.88		102.07	102.07			119.00	119.00			144.00	144.00		119.00	119.00		163.90	163.90			
8	JBL VRX928LA 8" 2 way line array loudspeaker	12	1,000.00		Full Compass	1,000.00	12,000.00	1,092.50		1,174.34	14,092.08		1,000.00	12,000.00			1,282.00	15,384.00			1,137.00	13,644.00		1,132.00	13,584.00		1,121.34	13,456.08			
9	JBL VRX-SMAF Louspeaker Fly Mount	3	352.96		Full Compass	352.96	1,058.88	385.61		414.02	1,242.06		352.96	1,058.88			452.00	1,356.00			410.00	1,230.00		398.00	1,194.00		395.34	1,186.02			
10	Lab Gruppen C20:8x amplifier	1	1,995.00	Next Low +5\$	Avidex	1,995.00	1,995.00	2,179.54	NO BID		0.00		2,000.00	2,000.00			0.00			2,185.00	2,185.00		2,160.00	2,160.00		3,078.90	3,078.90				
11	Lab Gruppen C88:4 Amplifier	2	3,645.00	Next Low +\$105	Avidex	3,645.00	7,290.00	3,982.16	NO BID		0.00		3,750.00	7,500.00			0.00			4,034.00	8,068.00		3,995.00	7,990.00		11,601.70	23,203.40				
12	Lab Gruppen C16:4 Amplifier	1	1,800.00	Full Compass - \$45 Lower but Avidex (all or nothing items #10-13)net savings of \$65 on items 10-13	Avidex	1,845.00	1,845.00	2,015.66	NO BID		0.00		1,800.00	1,800.00			0.00			2,027.00	2,027.00		1,994.00	1,994.00		2,858.90	2,858.90				
13	Panasonic PT-DW10000U 3 chip HD DLP projector (demo unit with Panasonic Rep Andy Dick) with 3 year Manufacturer extended warranty, Plus 2 year non Manufacturer warranty (total of 5 years) and 2 replacement lamp packs (4 lamps and filter in lamp pack)	1	38,876.10	Demo unit and warranty period	Kelley Technologies	38,876.10	38,876.10	42,472.14	NO BID		0.00		0.00	0.00	PT-DW10000U Projector, 2 year extended warranty w/ Panasonic PTD10000EX2W, 2 replacement lamp packs ET-LAD10000F,	44,500.00	44,500.00	No Bid		0.00			\$30,321 ONLY 3 yr mfg warranty only as parts may not be available in 5yrs	0.00		57,891.90	57,891.90				
14	Panasonic ET-D75LE2 Lens	1	2,599.00		Troxell	2,599.00	2,599.00	2,839.41	NO BID		0.00		2,600.00	2,600.00			2,900.00	2,900.00	No Bid		0.00		2,717.00	2,717.00		3,430.35	3,430.35				
15	Comtek CC-216 FM transmitter (antenna, 1 receiver)	1	1,261.70		IVCI	1,261.70	1,261.70	1,378.41	NO BID		0.00		0.00	0.00			0.00	0.00			1,600.00	1,600.00		2,324.00	2,324.00		1,261.70	1,261.70			
16	Comtek PR-216, LS-3 Fm Receiver / Headset	12	271.00		VMI	271.00	3,252.00	296.07	NO BID		0.00		0.00	0.00			0.00	0.00			326.00	3,912.00		271.00	3,252.00		329.95	3,959.40			
17	Comtek NBC 9-3-12 12 unit charging case	1	543.00		VMI	543.00	543.00	593.23	NO BID		0.00		0.00	0.00			0.00	0.00			597.00	597.00		543.00	543.00		990.00	990.00			
18	AKG HM 1000 with CK47 microphone	8	120.00		Full Compass	120.00	960.00	131.10		HM1000 \$164.50 + CK47 330.48 =	494.98	3,959.84		120.00	960.00			0.00			415.00	3,320.00		456.00	3,648.00	Error on QT in submission	247.50	1,980.00			
19	Kramer VA-256XL	1	340.00		Full Compass	340.00	340.00	371.45		441.60	441.60		340.00	340.00			0.00				394.00	394.00		397.00	397.00		393.80	393.80			
20	Genelec 6010 APM active monitor loudspeaker	2	274.27		Full Compass	274.27	548.54	299.64	NO BID		0.00		274.27	548.54			0.00	0.00			277.00	554.00		307.00	614.00		384.97	769.94			
21	Earthworks PM40 Piano Mic System (education price)	1	2,810.17		Full Compass	2,810.17	2,810.17	3,070.11	NO BID		0.00		2,810.17	2,810.17			0.00	No Bid			0.00	0.00	NO BID	0.00		3,954.50	3,954.50				
22	Whirlwind MK410 mic cable with Laser engrave logo on connectors (logo provided with order)	20	10.50	Tie --Full Compass / Kelly Tech used Coin flip to determine	Full Compass	10.50	210.00	11.47	Price is for engraving on both ends	16.33	326.60		10.50	210.00			0.00	No Bid			0.00	0.00		10.61	212.20		18.15	363.00			
23	Whirlwind MK425 Mic cable with Laser engraved logo on connectors (logo provided with order)	20	16.45	Tie --Full Compass / Kelly Tech used Coin flip to determine	Full Compass	16.45	329.00	17.97	Price is for engraving on both ends	22.99	459.80		16.45	329.00			0.00	No Bid			0.00	0.00		16.61	332.20		25.85	517.00			
24	Whirlwind MK450 Mic cable with laser engraved logo on connectors (logo provided with order)	20	25.80	Tie --Full Compass / Kelly Tech used Coin flip to determine	Full Compass	25.80	516.00	28.19	Price is for engraving on both ends	34.22	684.40		25.80	516.00			0.00	No Bid			0.00	0.00		26.00	520.00		39.60	792.00			
25	Crown Audio LM-300AL microphone	2	242.85		Full Compass	242.85	485.70	265.31		306.78	613.56		242.85	485.70			345.00	690.00			280.00	560.00		276.50	553.00		275.72	551.44			

Company	PCD		Company	CDW-G		Company	VSA, INC		Company	Troxell		Company	Electrosonic, Inc.		Company	Avidex		Company	Kelley Technologies		Company	Leo's		Company	B&H Photo		Company	AV Intergrators	
Name	John Rudolph		Name	Kevin Cooper		Name	MARTY SHRADER		Name	Bruce Williams		Name	Greg Mulligan		Name	Nate Kirchof		Name	Jana Archard		Name	G. Cooper		Name	CL		Name	Dave Fabian	
Phone #	707-546-3633		Phone #	312-705-3391		Phone #	800-888-2140		Phone #	925 335-9408		Phone #	(714) 425-7718		Phone #	510.279.7152		Phone #	(702)285-6859		Phone #	925.250.3536		Phone #	212 239-7500		Phone #	650 593 8333	
Bid or Quotation #	PCD1		Bid or Quotation	NSL7596		Bid or Quotation	BID PRICE			Q43045444					Bid or Quotation #	NK043009	676-3959	Bid or Quotation #	JA43009		Bid or Quotation #				259042060				
Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total	Comments	Each	Total
		0.00			0.00			0.00			0.00		27,280.51	27,280.51	Part #'s: 113545 (Does NOT include Camera or Cables), 113828NPP, 1138562, 113828MS	23,580.00	23,580.00		22,993.55	22,993.55			0.00			0.00			0.00
		0.00		9,400.00	9,400.00	AV-HS400AN NEW #	9,120.00	9,120.00		9,315.00	9,315.00		10,680.25	10,680.25	NO BID		0.00		10,770.00	10,770.00			0.00		9,190.00	9,190.00	9,755.43	9,755.43	
		0.00		1,600.00	1,600.00		1,527.00	1,527.00		1,545.00	1,545.00		1,904.00	1,904.00	NO BID		0.00		1,788.00	1,788.00			0.00		1,574.00	1,574.00	1,619.57	1,619.57	
		0.00		1,575.00	1,575.00		1,484.00	1,484.00		1,502.00	1,502.00		1,856.40	1,856.40	NO BID		0.00		1,740.00	1,740.00			0.00		1,544.00	1,544.00	1,576.09	1,576.09	
		0.00		2,025.00	2,025.00		1,823.00	1,823.00		1,855.00	1,855.00		2,290.75	2,290.75	NO BID		0.00		2,148.00	2,148.00			0.00		1,888.00	1,888.00	1,945.65	1,945.65	
		0.00			0.00	MULTIBRIDG E PRO2	1,338.00	1,338.00			0.00		1,573.18	1,573.18	NO BID		0.00		1,600.00	1,600.00			0.00			0.00	1,450.00	1,450.00	
	125.00	125.00			0.00			0.00			0.00		127.81	127.81	Part # RW5677US	140.50	140.50		85.14	85.14			0.00		115.99	115.99		0.00	
	1,077.00	12,924.00			0.00		1,044.00	12,528.00		1,072.00	12,864.00		1,152.43	13,829.16		1,114.09	13,369.08		1,111.14	13,333.68		1,037.00	12,444.00	Model # ??VRX928LA/VRX951G/RE G	1,080.56	12,966.72		0.00	
	379.00	1,137.00			0.00		369.00	1,107.00		380.00	1,140.00		406.30	1,218.90		398.66	1,195.98		391.75	1,175.25		366.00	1,098.00		380.96	1,142.88		0.00	
	2,038.00	2,038.00			0.00			0.00			0.00		2,493.05	2,493.05	Must purchase all Lab Gruppen as one order	1,995.00	1,995.00		2,120.05	2,120.05		2,062.00	2,062.00			0.00	2,210.23	2,210.23	
	3,779.00	7,558.00			0.00			0.00			0.00		4,278.05	8,556.10	Must purchase all Lab Gruppen as one order	3,645.00	7,290.00		3,918.55	7,837.10		3,811.00	7,622.00			0.00	4,085.23	8,170.46	
	1,885.00	1,885.00			0.00			0.00			0.00		2,136.05	2,136.05	Must purchase all Lab Gruppen as one order	1,845.00	1,845.00		1,956.55	1,956.55		1,921.00	1,921.00			0.00	2,039.77	2,039.77	
		0.00	we do not have an extended non manuf. warranty. This price includes everything else	40,390.00	40,390.00			0.00			0.00	Only 3 yrs on warranty	44,077.60	44,077.60	\$36,129.85 Does not include years 4 & 5 ET-LAD10000F - Lamps Part # : PTD10000EX2W - 2 Year Extended Warranty Part #		0.00	Price is for "B" stock. Price for 2 year non manufacturer warranty is \$1500 included in price. This will require the unit to be shipped to Kelley technologies for repair.	38,876.10	38,876.10		0.00	NO mention of assy or warranty	44,990.00	44,990.00		0.00		
		0.00		2,630.00	2,630.00			0.00		2,599.00	2,599.00		2,975.00	2,975.00	Must purchase projector from Avidex	2,732.24	2,732.24		2,725.00	2,725.00			0.00		2,774.00	2,774.00	2,717.39	2,717.39	
	1,485.00	1,485.00			0.00			0.00			0.00		1,606.50	1,606.50	NO BID		0.00		1,485.00	1,485.00			0.00			0.00		0.00	
	300.00	3,600.00			0.00			0.00			0.00		297.50	3,570.00	NO BID		0.00		275.00	3,300.00			0.00			0.00		0.00	
	545.00	545.00			0.00			0.00			0.00		595.00	595.00	NO BID		0.00		550.00	550.00			0.00			0.00		0.00	
		0.00			0.00			0.00			0.00		160.65	1,285.20	Part # 2765Z00100 & 2765Z00230	424.87	3,398.96		451.00	3,608.00			0.00		135.00	1,080.00		0.00	
		0.00		360.00	360.00		366.00	366.00		367.00	367.00		425.43	425.43	Description: Balanced Stereo Delay	447.50	447.50		390.22	390.22		380.00	380.00	Sub Compresensiv eEUB @ 449.95	449.95	449.95	421.18	421.18	
		0.00			0.00			0.00			0.00		290.06	580.12	NO BID		0.00		381.46	762.92			0.00			0.00		0.00	
		0.00			0.00			0.00			0.00		3,209.43	3,209.43	NO BID		0.00		2,939.73	2,939.73		2,860.00	2,860.00		3,146.50	3,146.50		0.00	
		0.00			0.00			0.00			0.00		13.74	274.80		19.65	393.00		10.50	210.00			0.00		10.82	216.40		0.00	
		0.00			0.00			0.00			0.00		20.17	403.40		21.05	421.00		16.45	329.00			0.00		16.93	338.60		0.00	
		0.00			0.00			0.00			0.00		30.29	605.80		34.02	680.40		25.80	516.00			0.00		26.56	531.20		0.00	
	275.00	550.00			0.00		256.00	512.00		266.00	532.00		292.38	584.76		284.82	569.64		273.21	546.42		265.00	530.00		250.65	501.30		0.00	