

Sony Production

				Non-Compliant to Specification		Winning Lowest Responsive Vendor													
				Company		Trocell Communications		Company		VMI		Company		ATV Video		Company			
				Name		Bruce Williams		Name		Michael Mitchell		Name		Jon Bryant		Name			
				Phone #		(800)578-8858 x4304		Phone #		916 369-6911		Phone #		800 635-1266		Phone #			
Item	Desc	Qt	Auto Pick LOW	Item Awarded to:	ea	line	Price ea with Tax	Budget 2002-2003	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each
1	3 CCD Mega Pixel P/T/Z Robotic Color Video Camera, Sony BRC300	2	3,419.43	Roscor	3,419.43	6,838.86	3,692.98			3,835.00	7,670.00		3,448.00	6,896.00		3,723.00	7,446.00	Not FOB SR added \$33 each	3,741.00
2	Remote Control Unit for the BRC-300, Sony RM-BR300	1	973.00	VMI	973.00	973.00	1,050.84			1,095.00	1,095.00		973.00	973.00		1,086.00	1,086.00	Not FOB SR added \$33	1,108.00
3	Production Switcher, Sony AWS-G500 to include standard input modules	1	15,350.00	B&H	15,350.00	15,350.00	16,578.00			15,995.00	15,995.00		16,180.00	16,180.00		16,120.00	16,120.00	Not FOB SR added \$100	15,350.00

	Company	CDW-G		Company	AV Center		Company	Global Presenter		Company	Roscor		Company	California Media		Company	Full Compass		Company	Video Service Of Am		Company	Northern Video	
	Name	Kartik Sennerikup		Name	John Rodakowski		Name	Ken Petersen		Name	Bruce Berg		Name	Angie Hatfield		Name	George Wirtanen		Name	Marty Schrader		Name	Maria Fregosi	
	Phone #	866-339-4122		Phone #	888 446-1065		Phone #	714 842.4310		Phone #	847-299-8080x1371		Phone #	888 881-8273		Phone #	608 831-7330		Phone #			Phone #	800 366-4472 ext 812	
Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
7,482.00		3,636.37	7,272.74		3,600.00	7,200.00		3,889.00	7,778.00		3,419.43	6,838.86		3,740.00	7,480.00		3,863.39	7,726.78			0.00		3,720.00	7,440.00
1,108.00		1,055.75	1,055.75		1,000.00	1,000.00		1,112.00	1,112.00		1,127.41	1,127.41		1,065.00	1,065.00		1,101.03	1,101.03			0.00		1,100.00	1,100.00
15,350.00			0.00		15,650.00	15,650.00		16,900.00	16,900.00		16,253.63	16,253.63		15,363.00	15,363.00		17,643.60	17,643.60			0.00		16,010.00	16,010.00