

Computer Projectors 2011-03

Due March 30, 2011

Item	Desc	Qt	Auto Pick LOW	Item Awarded to:	ea	line	Price ea with Tax	Desc./ Exception	Each	Total
1	Panasonic PT-F300U Price must include (1) replacement lamp #ETLAF100 beyond lamp installed in projector for each projector. 5 year warranty #PTSVCLCDFXW2Y price does not include sales tax	20	2,316.00	Troxell	2,316.00	46,320.00	2,536.02	N/B		0.00
2	Sanyo PLCXM100 Price must include (2) replacement lamps #610 347 5158 beyond lamp installed in projector for each projector. 5 year warranty, price does not include sales tax.	20	2,923.91	Not Awarded		0.00	0.00	3rd Part -Gold Star 4-5 yrs	2,967.58	59,351.60
							\$50,720.40			59,351.60

Company	AV Integrators
Name	Brian Owens
Phone #	650-593-8333

Non-Compliant to Specification
Winning Lowest Responsive Vendor

Company			Company			Company			Company		
Spinitar			FBP Systems			Troxell Communications			SCMS / Bradley Broadcast		
Name	Don Isbell		Name	Jana Archard		Name	Kathy Nunn		Name	Bob Eburg	
Phone #	916.798.8155		Phone #	702.257.4476		Phone #	925.348.5615		Phone #		
Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total
5 yrs Panasonic	2,340.00	46,800.00	NO 5 yr \$2,843.34		0.00	5 yr panasonic	2,316.00	46,320.00	3yr Panasonic 3rd Party "servicepak" yrs 4&5	2,867.00	57,340.00
N/B		0.00	NO 5 yr \$3,294.5		0.00	3rd Party Worldwide Coverage Mack Camera yrs4-5	3,071.00	61,420.00	3yr Sanyo 3rd Party "servicepak" yrs 4&5	3,312.00	66,240.00
		46,800.00			0.00			107,740.00			123,580.00

Company	CDW-G		Company	AV Center		Company	B&H Photo Video		Company	SPL / AVI-SPL		Company
Name	Kevin Cooper		Name	John Rodakowski		Name	ES		Name	Barbara Stuller		Name
Phone #	312.705.3391		Phone #	(888) 446-1065		Phone #	800.947.8003		Phone #	925.404.0440		Phone #
Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception	Each	Total	Desc./ Exception
N/B		0.00	5 yr Panasonic Price did not include extra Lamp \$2,275		0.00	5 yr Panasonic	2,483.00	49,660.00		2,998.00	59,960.00	5 yr Panasonic
5 yr Sanyo	2,980.63	59,612.60	N/B		0.00	3yr Sanyo 3rd Party "Sagemax" yrs 4&5	3,496.00	69,920.00	NO 5 yr Warranty \$3098.00		0.00	5yr Sanyo
		59,612.60			0.00			119,580.00			59,960.00	

Westlake Pro Sales		Company	Full Compass Systems	
John Castellanos		Name	Eric Radej	
323.851.1222		Phone #	800.356.5844x1191	
Each	Total	Desc./ Exception		Total
2,915.00	58,300.00	5 yr Panasonic	2,737.00	54,740.00
3,522.00	70,440.00	3yr Sanyo Worldwide Coverage Mack Camera yrs4-5	2,923.91	58,478.20

128,740.00